



The WWBR News & Views

122 S. Otsego Avenue, Gaylord, MI 49735 Phone: (989) 732-8226 Fax: (989) 732-8231

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Issue No. 4

Professionals Dedicated to Progress

April 19, 2019

2019 Board of Directors

Amy Wilson
President

Roger Kopernik
Vice President

Peter (Bill) Whyte
Secretary/Treasurer

Cory McMurphy
Director

Cheryl Schlehuder
Director

Carol Steiger
Director

Denny Tryban
Director

Kathie Parks
Director

Leslie Burroughs
Director

BOARD STAFF

[Jeannie Rizzardi](#)
Association Executive

[Gracie Goddard](#)
Executive Assistant

[Julie Hull](#)
MLS Specialist



NEW MEMBER APPLICATIONS:

Joan Becker – BHHS Gaylord
Matthew Burt – Dream Quest Homes
Josh Butzin – BHHS Cheboygan
Christian Guest – Headwater Realty
Shaun Huls – SJ Huls, Inc.

WELCOME NEW MEMBERS:

Pamela Morrison – Gray & Associates
Brad Platt – C21 Crow Realty
Rick Slack – Great North Appraisal
Keith Stark – CB Schmidt Gaylord
Ryleigh White – BHHS Gaylord

NEW AFFILIATE MEMBERS:

Bell Title Agency
Pillar to Post Home Inspectors

TRANSFERS:

Kathleen Schepke to UC Great Lakes
Katie Smith to Midge & Co

DROPS:

Scott Scheer – BHHS Gaylord
Jody Vogel – CB Schmidt Gaylord



WWBR 2019 \$1,000 SCHOLARSHIP

[CLICK HERE](#) for application requirements.

All applications and supporting documents
must be sent **by Monday, May 13th, 2019**
to:

WWBR, Scholarship Committee
122 S. Otsego Ave., Gaylord, MI 49735



REMINDER:

Now that spring has finally arrived, we want to remind you to check all your listings (expired, sold, etc.) for signs that may need to be removed from the property!

7 HOUR APPRAISAL CONTINUING EDUCATION FREE to Members MUFFINS & COFFEE PROVIDED

DATE: Friday, April 26, 2019

TIME: 9am to 4:30pm

LOCATION: Board Office Conference Room

INSTRUCTOR: Jeff Samotis, Education Services Plus

[\(REGISTER ONLINE\)](#)

2019 REALTOR® OF THE YEAR NOMINATIONS

The purpose of the REALTOR of the Year award is to recognize & award REALTORS® for their efforts expended in the interest of their profession, their customers & clients and their community; also to foster and acknowledge the leadership qualities of those REALTORS® who do the real productive work of our Local, State and National Associations.

To nominate one of your fellow REALTORS® who you believe fits the above criteria, fill out the [Nomination Form](#).

All nominations due to the WWBR Board Office by July 15th, 2019

2019 AFFILIATE OF THE YEAR NOMINATIONS

The purpose of this award is to give recognition to Affiliates who have made outstanding contributions to their industry by participating in local Board activities and civic involvement.

To nominate a WWBR Affiliate member who you feel meets the criteria fill out the [Nomination Form](#).

All Applications will be reviewed and winner will be determined by the WWBR Board of Directors.

Email nominations to Jeannie at:

board@waterwonderlandboard.com by Monday,
July 15th, 2019



The National Association of REALTORS® is committed to the safety of our members. Through the REALTOR® Safety Network, NAR will deploy REALTOR® Safety Alerts via social media when a physical or cyber threat to REALTORS® warrants national attention. For example:

- A REALTOR® or the immediate family member of a REALTOR® goes missing.
- NAR learns that the association name or the names of its programs are being used fraudulently to attempt to collect money or information from REALTORS® or others.
- A physical threat to REALTORS® warrants national attention.

COMING SOON LISTING ENTRY:

When you are entering a coming soon listing into FLEX MLS, please make sure that you choose **“COMING SOON”** as the status and enter the “Start Showing Date” as it appears on the Pre-Marketing Addendum. Once a listing is entered as an “Active” status, the board staff is unable to, at this time, change the status from Active to Coming Soon.

You may include the “Pre-Marketing Addendum” with the Listing Agreement under the document section. The Pre-Marketing Addendum is located on Zipforms under the Water Wonderland Forms Library.

We appreciate your cooperation. If you have any questions regarding entering a Coming Soon listing, feel free to contact the board office for clarification.

(989) 732-8226

NEW TEAM POLICY:

What defines a Team: A team is defined as two or more WWMLS Participants or Subscribers working or acting as one for all transactions. All agents currently working as a team will be designated as a team utilizing the FLEXMLS Team format and required to fill out an application and return to the MLS Service by May 1st, 2019. All active, pended or active/w contingencies listings from the start of this new team set-up will be transferred accordingly.

Creating a Team: Contact the Board office for a team reporting form that will need to be filled out by your DR.

Team Guidelines: Your DR must notify the MLS Service of all team changes, including removing a member from the team, the addition of a team member, the transfer of a member to a new team, or termination of a team. Please use the Team Change Form for all necessary changes. Other guidelines are as follows:

- Participants and Subscribers may only be on one team at a time;
- Agents leaving a team will not be allowed to take any statistics;
- Once an agent is assigned to a team, no individuals listing will be allowed.

If you are on a team or plan on forming a team and require the Team Reporting Form, please contact the board office (989) 732-8226.

RESIDENTIAL SOLD INFORMATION FOR MARCH

COUNTIES	SALES		VOLUME		AVG. SALES		MEDIAN SALES	
	2018	2019	2018	2019	2018	2019	2018	2019
Alcona	4	3	713,000	421,500	178,250	140,500	166,250	140,000
Alpena	37	21	3,305,600	2,049,650	89,340	97,602	77,000	93,250
Antrim	11	1	1,023,000	137,500	93,000	137,500	111,000	137,500
Cheboygan	25	16	3,796,400	3,966,800	151,856	247,925	102,000	163,450
Chippewa	0	0	0	0	0	0	0	0
Crawford	11	15	1,141,800	1,546,788	103,800	103,119	97,000	99,900
Mackinac	0	4	0	728,000	0	182,000	0	178,250
Montmorency	8	8	414,250	608,500	51,781	76,062	58,900	61,500
Oscoda	14	14	753,500	1,222,700	53,825	87,335	52,450	72,450
Otsego	31	28	3,987,776	3,766,200	128,637	134,507	116,500	116,250
Presque Isle	14	9	1,763,400	871,800	125,957	96,866	106,450	8,400